

# Business Rental Preferred Rate Agreement

Company: Mid-Maryland Baptist Association

"Customer"

Company: Enterprise Leasing Company of Baltimore "Enterprise"  
(Enter legal subsidiary name for Enterprise Group)

Contact: Joel Rainey

Contact: Doug Ford

Address: 10249 Old Columbia Road  
Columbia, MD 21046

Address: 701 Wedeman Avenue  
Linthicum, MD 21090

## BASE RENTAL CHARGES\*

<b>15 Passenger Vans (Peak Season)</b>	<b>\$105.99/day</b>	<b>\$499.99/week</b>	<b>\$1399.99/month</b>
<b>(Off-peak Season)</b>	<b>\$89.99/day</b>	<b>\$425.99/week</b>	<b>\$1299.99/month</b>

All other vehicle classes will be discounted 10% off our standard branch rates.

**15 Passenger Van Mileage limited at the following:**                      **250/day**                      **1200/week**                      **3000/month**

\*Base Rental Charges apply to Enterprise locations in the following geographic area(s): Greater Baltimore (see appendix).

For U.S. rentals (including Puerto Rico) outside of the geographic area(s) described above, the renting location from which the rental originates will apply a 5% discount off the standard, undiscounted daily, weekly, and monthly rates charged by the renting location's home city branch and a 10% discount off the standard, undiscounted daily, weekly, and monthly rental rates charged by the renting location's airport branch.

RENTAL LOCATION SURCHARGES: In addition to the applicable Base Rental Charges set forth above, rental location surcharges are assessed as follows: n/a.

EXCLUSIONS: Base Rental Charges do not include applicable taxes, surcharges, refueling, one-way, drop-off, delivery, pickup, youthful driver or additional driver charges; or, except as set forth below, any optional products or services such as collision damage waiver ("CDW"), supplemental liability protection ("SLP"), personal accident insurance and personal effects coverage ("Driver Protection Products").

DRIVER PROTECTION PRODUCTS: Base Rental Charges in the U.S. include the Driver Protection Product(s) below:

**CDW FOR BUSINESS RENTALS.** For rentals to Customer's employees ("Employees") for business use who are 21 years old or older only, Base Rental Charges include full CDW (with no deductible) upon the terms and subject to the limitations set forth in Enterprise's then standard form of rental contract ("Rental Contract").

**SLP FOR BUSINESS RENTALS.** For rentals to Customer's employees ("Employees") for business use who are 21 years old or older only, Base Rental Charges include SLP providing liability insurance for accidents arising out of the operation or use of the rental vehicle with split limits of \$n/a bodily injury or death per person, \$n/a bodily injury or death per occurrence and \$n/a property damage per occurrence, or a combined single limit of \$n/a, in either case upon the terms and subject to the limitations set forth in Enterprise's then standard form of rental contract ("Rental Contract") and in the insurance policy which provides the SLP (SLP not available in Alaska or Puerto Rico). SLP excludes any protection afforded under: first party benefits; personal injury protection; medical payments; no-fault; and uninsured or underinsured motorist. No coverage is provided for physical damage to, or theft of, the rental vehicle. Protection is subject to the provisions of the Rental Contract and the SLP policy issued by Empire Fire and Marine Insurance Company.<sup>1</sup> A Certificate of Insurance naming Customer as an Insured will be issued by Empire Fire and Marine Insurance Company upon request. Occasional personal use during business rental period is allowed. In the case of personal use of the vehicle when rented for business purposes, spouses of current employees of Customer will be considered additional authorized drivers.

MILEAGE CHARGES: Base Rental Charges for rentals in the Greater Baltimore area include unlimited free miles per day, unlimited free miles per week and 3000 free miles per month, as applicable. Any additional miles will be charged at the rate of \$0.20/mile. Rentals outside of the Greater Baltimore area include 150 free miles per day, 1050 free miles per week and 2500 free miles per month. Any additional miles will be charged at the rate of \$0.20/mile.

## **ADDITIONAL TERMS AND CONDITIONS**

<sup>1</sup> For rentals originating in Texas, SLP includes Personal Injury Protection Coverage with limits of \$2,500 per person, Uninsured / Underinsured Motorist Coverage with limits of \$55,000 per accident. No coverage is provided for physical damage to, or theft of, the rental vehicle. Protection is subject to the provisions of the Rental Contract, the RLI, policy issued by Empire Fire and Marine Insurance Company. For rentals originating in Nebraska, SLP includes Uninsured / Underinsured Motorist Bodily Injury Coverage with limits of \$25,000 per claimant/\$50,000 aggregate. No coverage is provided for physical damage to, or theft of, the rental vehicle. Protection is subject to the provisions of the Rental Contract, the RLI, and SLI policies issued by Empire Fire and Marine Insurance Company

1. Term. The term of this Business Rental Preferred Rate Agreement ("Agreement") begins June 1, 2007, and ends on May 31, 2008; provided, however, that Enterprise may terminate this Agreement <<by providing thirty (30) days notice to Customer>> OR <<at any time following a calendar quarter in which total payments received by Enterprise from Customer and its employees ("Employees") fails to reach \$3000.00/month excluding 1<sup>st</sup> quarter.>>
2. Rental Program. Enterprise agrees to make its vehicles available to Employees for rental from Enterprise's rental facilities for business use or personal use. Employees of Customer must (a) use the customer number assigned by Enterprise to Customer (18WECAR for rentals for business use and 18WECAR for rentals for personal use) when making the reservation for the rental and (b) certify at the time of reservation whether the rental is for business use or personal use.
3. Rental Contracts. For each vehicle rented, the Employee must execute Enterprise's Rental Contract in the jurisdiction in which the vehicle rental occurs. Each Employee (and any person identified on page 1 of the Rental Contract as an "Additional Authorized Driver") must possess a valid driver's license issued by the state in which such person resides, and must be age 21 or older (unless otherwise agreed to in writing and 18 or older if required by law; and 25 or older for 12 and 15 passenger vans), and meet Enterprise's other normal renter qualifications. In the event of a direct conflict between the terms of this Agreement and the terms of any Rental Contract, the terms of this Agreement will govern. However, the specific terms of each Rental Contract will govern to the extent not directly in conflict with the terms of this Agreement. Customer agrees to pay Enterprise upon demand for all rental and other charges incurred and all indemnity and other payments owed by an Employee under a Rental Contract relating to a rental for business use not timely paid by the Employee.
4. Rental Rates. For the first 12 months following the date of this Agreement, Enterprise agrees to charge the Base Rental Charges quoted on the cover page of this Agreement. In each successive 12-month period the Base Rental Charges shall increase by 3 %. In determining the length of rental, a day is deemed to be any 24-hour period or portion thereof.
5. Preferred Provider Status. Customer agrees to promote Enterprise as a preferred provider of rental cars, and to recommend Enterprise as an option to Employees renting vehicles for business use. Customer agrees to include Enterprise as an option on their self-booking tool. In addition, Customer agrees to promote Enterprise on their internal website and through other company-wide internal communication networks. Customer grants Enterprise the right to promote its preferred provider status to Customer's Employees.
6. Miscellaneous. Except as otherwise required by law, Customer agrees to maintain the confidentiality of the pricing offered to Customer and all other terms under this Agreement. This Agreement and any Rental Contract entered into between Enterprise and an Employee sets forth the entire understanding between the parties and may only be amended in a written document signed by each party. This Agreement shall be governed by the substantive laws of the state listed as part of Customer's address on Page 1. Rental Contracts shall be governed by the substantive laws of the state in which they are executed.
7. Third-Party Beneficiary. The parties intend for each subsidiary of Enterprise Rent-A-Car Company, a Missouri corporation, to be accorded the status of third-party beneficiary under this Agreement, and for all rights hereunder to inure to the benefit of each such subsidiary.

**ENTERPRISE**

By: [Signature]  
 Name: Jimmy Ford  
 Title: \_\_\_\_\_  
 Date: 6/1/2007

**CUSTOMER**

By: [Signature]  
 Name: Joel Rainey  
 Title: Director  
 Date: 6/1/2007

**Greater Baltimore Enterprise Rent-A-Car® Locations**

**WOODLAWN**

6634 Security Blvd  
Baltimore, MD 21207  
410-298-3332  
410-265-8407 (fax)

**FULLERTON**

8031 Belair Rd  
Nottingham, MD 21236  
410-661-7322  
410-882-1458 (fax)

**GLEN BURNIE-CENTRAL**

500 Crain Hwy  
Glen Burnie, MD 21061  
410-787-9210  
410-787-0364 (fax)

**CITY - SOUTH**

1261 W Pratt St, Suite L  
Baltimore, MD 21223  
410-727-8080  
410-727-0870 (fax)

**ELLCOTT CITY**

10270 Baltimore Nat'l Pike  
Ellicott City, MD 21042  
410-480-9664  
410-480-9824 (fax)

**ANNAPOLIS**

1023 Spa Rd  
Annapolis, MD 21403  
410-268-7751  
410-263-4667 (fax)

**TIMONIUM**

9920 York Rd  
Cockeysville, MD 21030  
410-667-6100  
410-667-4249 (fax)

**FALLSTON**

2205 A Belair Rd  
Fallston, MD 21047  
410-877-0313  
410-877-7413 (fax)

**DUNDALK**

6902 Eastern Ave  
Baltimore, MD 21224  
410-282-4211  
410-284-1585 (fax)

**OWINGS MILLS - NORTH**

10515 Reisterstown Rd  
Owings Mills, MD 21117  
410-363-2585  
410-363-2394 (fax)

**ABERDEEN**

1010 D Beards Hill Rd  
Aberdeen, MD 21001  
410-273-7711  
410-273-7578 (fax)

**WESTMINSTER**

609 Baltimore Blvd  
Westminster, MD 21157  
410-857-1494  
410-848-6334 (fax)

**CROFTON**

1651 Crofton Blvd, Suite 13  
Crofton, MD 21114  
410-721-3628  
410-793-3964 (fax)

**COLUMBIA**

8925 McGaw Ct, Suite 1A  
Columbia, MD 21045  
410-290-7355  
410-290-7765 (fax)

**EASTON**

29276 Erickson Dr, Suite 6A  
Easton, MD 21601  
410-822-3260  
410-822-6576 (fax)

**SALISBURY - NORTH**

1720 N Salisbury Blvd  
Salisbury, MD 21801  
410-742-2200  
410-742-4716 (fax)

**PIMLICO**

6115 Reisterstown Rd  
Baltimore, MD 21215  
410-585-1141  
410-585-0206 (fax)

**PARKVILLE - EAST**

2031 E Joppa Rd  
Baltimore, MD 21234  
410-661-3000  
410-661-3185 (fax)

**CITY - NORTH**

2630 Sisson St  
Baltimore, MD 21211  
410-889-3121  
410-889-4220 (fax)

**PASADENA**

8154 Ritchie Hwy  
Pasadena, MD 21122  
410-315-7980  
410-315-7986 (fax)

**ELKTON**

317 W Pulaski Hwy  
Elkton, MD 21921  
410-398-0030  
410-398-0881 (fax)

**CATONSVILLE**

6434 Baltimore Nat'l Pike  
Catonsville, MD 21228  
410-788-7891  
410-788-0819 (fax)

**OCEAN CITY**

11809 Ocean Gateway, Suite 1  
Ocean City, MD 21842  
410-213-0886  
410-213-1521 (fax)

**ESSEX**

1201 Eastern Blvd  
Essex, MD 21221  
410-682-6474  
410-682-6476 (fax)

**CHESTERTOWN**

121 Flatland Rd  
Chestertown, MD 21620  
410-810-0971  
410-778-2445 (fax)

**GLEN BURNIE - NORTH**

6815 Ritchie Hwy  
Glen Burnie, MD 21061  
410-553-6889  
410-553-0971 (fax)

**EDGEWOOD**

2103 Pulaski Hwy  
Edgewood, MD 21040  
410-671-6305  
410-671-7717 (fax)

**CITY - NORTHEAST**

5001 Belair Rd  
Baltimore, MD 21206  
410-488-0633  
410-488-0973 (fax)

**RANDALLSTOWN**

8527 C Liberty Rd  
Randallstown, MD 21133  
410-496-0023  
410-496-0029 (fax)

**HUNT VALLEY**

10720 Beaver Dam Rd  
Cockeysville, MD 21030  
410-785-2710  
410-785-9509 (fax)

**REISTERSTOWN**

11404 Reisterstown Rd  
Owings Mills, MD 21117  
443-394-3840  
443-394-3845 (fax)

**TOWSON**

10 W Susquehanna Ave  
Towson, MD 21204  
410-296-3002  
410-296-2981 (fax)

**POCOMOKE CITY**

1337 Ocean Hwy  
Pocomoke City, MD 21851  
410-957-3472  
410-957-9356 (fax)

**JESSUP**

7771 Waterloo Rd  
Jessup, MD 20794  
410-799-0975  
410-799-4427 (fax)

**ANNAPOLIS - BESTGATE**

913 A Commerce Rd  
Annapolis, MD 21401  
410-224-2940  
410-224-6936 (fax)

**FELLS POINT**

1307 Eastern Ave

**WESTVIEW**

5530 Baltimore Nat'l Pike

**BWI AIRPORT**

7426 New Ridge Rd

**PIKESVILLE**

310 Reisterstown Rd

**ELDERSBURG**

6110 Sykesville Rd

Baltimore, MD 21231  
410-276-4850  
410-276-5128 (fax)

Catonsville, MD 21228  
410-455-0684  
410-455-0723 (fax)

Hanover, MD 21076  
410-684-3295  
410-850-7458 (fax)

Baltimore, MD 21208  
410-602-2740  
410-602-2746 (fax)

Sykesville, MD 21784  
410-552-5609  
410-552-5987 (fax)

**CLARKSVILLE**

12430 Auto Dr  
Clarksville, MD 21029  
443-535-0067  
443-535-0069 (fax)

**CAMBRIDGE**

3106 Airways Rd  
Cambridge, MD 21613  
410-901-2978  
410-901-9291 (fax)

**RUSSELL COLLISION**

1501 S Caton Ave  
Baltimore, MD 21227  
410-646-0183  
410-646-0479 (fax)

**ELLCOTT CITY - EAST**

(Miller Chevrolet)  
9035 Baltimore Natl Pike  
Ellicott City, MD 21042  
410-750-0620

**OWINGS MILLS - SOUTH**

9619 Reisterstown Rd  
Owings Mills, MD 21117  
410-581-3205  
410-581-3215 (fax)  
MGR: John Celmner  
ASST MGR:

**DUNDALK - MERRITT BLVD**

1316 A Merritt Blvd  
Baltimore, MD 21222  
410-282-9575  
410-282-9550 (fax)

**ANNAPOLIS - WEST**

1900 West St  
Annapolis, MD 21401  
410-897-0420  
410-897-0059 (fax)

**BEL AIR**

802 D Belair Rd  
Bel Air, MD 21014  
410-838-9350  
410-838-9345 (fax)

**KENT ISLAND**

1418 Main St  
Stevensville, MD 21666  
410-604-6154  
410-604-6175 (fax)

**GOVANS**

5201 York Rd  
Baltimore, MD 21212  
410-433-4650  
410-433-4407 (fax)

**GLEN BURNIE - SOUTH**

7541 Ritchie Hwy  
Glen Burnie, MD 21061  
410-760-2760  
410-760-1060 (fax)

**SALISBURY - SOUTH**

1001 S Salisbury Blvd  
Salisbury, MD 21801  
410-677-0339  
410-677-4810 (fax)

**HARFORD ROAD**

6811 Harford Rd  
Baltimore, MD 21234  
410-444-4393  
410-444-4923 (fax)

**PARKVILLE - WEST**

1722 E Joppa Rd  
Baltimore, MD 21234  
410-663-7980  
410-663-7984 (fax)

**SHERATON - INNER HARBOR (1864)**

300 S Charles St  
Baltimore, MD 21201  
410-547-1855

**BROOKLYN-18A4**

3918 Poltee Street  
Baltimore, MD 21225  
410-350-0253

**FINKSBURG**

2926 Baltimore Blvd  
Finksburg, MD 21048  
410-861-9035  
410-861-8974 (fax)

**RENTAL AGREEMENT ADDENDUM  
RESTRICTED USE OF PASSENGER VANS  
WITH SEATING FOR OVER 10 OCCUPANTS**

Renter and Owner agree that the terms of this Addendum are additional to and a part of the Rental Agreement for the passenger van being rented.

Renter understands and agrees:

- (1) The van will not be operated or used in Connecticut, the District of Columbia, Florida, Iowa, Maine, Massachusetts, New York, Rhode Island or Canada.
- (2) The van does not meet Federal Bus Safety Standards and they will not transport children in the twelfth (12<sup>th</sup>) grade or younger, other than family members, for school related functions.

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**U.S. DEPARTMENT OF TRANSPORTATION LARGE VAN ADVISORY**

The risk of a rollover crash in a 15-passenger van dramatically increases as the number of occupants increases to full capacity. Placing a load on the roof also contributes to this increased risk of rollover. These two conditions change the van's center of gravity. As a result, the van has less resistance to rollover and handles differently from other passenger vehicles making it more difficult to control in an emergency situation. Most vehicle rollovers are single vehicle crashes in which the vehicle runs off the road and overturns when it strikes a ditch, embankment, soft soil, or other object.

**TIPS FOR PREVENTING ROLLOVER**

Drivers must be well rested and maintain a safe speed for weather and road conditions. Drivers must be especially cautious on *curved* rural roads and maintain a safe speed to avoid running off the road. If the van's wheels drop off the roadway, *gradually* reduce speed and steer back onto the roadway when it is safe to do so.

**BUCKLE UP FOR SAFETY**

Eighty percent of people killed in rollover crashes in 15-passenger vans were not wearing seat belts. Passengers can dramatically reduce their risk of being killed or seriously injured in a rollover crash by simply using their seat belts. All vehicle occupants should always wear seatbelts. Drivers should be responsible for enforcing the use of seatbelts.

**OTHER TIPS FOR SAFE DRIVING**

When a 15-passenger van is not full, passengers should sit in seats that are in front of the rear axle. More than 15 people should never be allowed to ride in a 15-passenger van. Because 15-passenger vans are substantially longer and wider than cars, they: require more space and additional reliance on the side-view mirrors for passing; do not respond as well to abrupt steering maneuvers; require additional breaking time.

Renter acknowledges, by his/her signature below, that he/she has read the above consumer advisory and agrees to all terms of this Addendum.

\_\_\_\_\_  
Renter

\_\_\_\_\_  
Date

\_\_\_\_\_  
Enterprise Representative

Rental Agreement #: \_\_\_\_\_

Unit #: \_\_\_\_\_

Branch #: \_\_\_\_\_